

For Six Month Period Ending JUNE 30 1986

(Insert date)

BERMUDA DEPARTMENT OF
Name of Registrant TOURISM

Registration No. 430

Business Address of Registrant 310 Madison Ave., Ste. 201, New York, NY 10017
44 School St., Ste. 1010, Boston, MA 02108
150 North Wacker Dr., Ste. 1070, Chicago, ILL 60606
235 Peachtree St., N.E., Ste. 2008, Atlanta, GA 30303
I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
Kimberley DeSousa	Asst. Manager/Sales - Boston	28th Feb. 1986
W. Bruce Beem	Manager - Chicago	28th Feb. 1986

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
Gary Phillips	Bermuda	British	Director	June 1

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Lauren Woolridge	Lodi, N.J.	Asst. Manager/Sales	Jan. 13
Michael Outerbridge	Montclair, N.J.	Asst. Manager/Sales	Jan. 13
Jerome Welch	Chicago, ILL	Asst. Manager/Sales	Jan. 13
Richard Quinn	Boston, MA	Asst. Manager/Sales	May 5
William Gutteridge	Chicago, ILL	Manager	June 1

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

BERMUDA DEPARTMENT OF TOURISM

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attached

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see schedule A, pages 1 through 4, hereto annexed

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(c).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see attached schedule A, pages 1 through 4 and schedule B, for list of operation expenditures.

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) None

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) None

21. What language was used in this political propaganda:

- ☐ English ☐ Other (specify) None

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☒

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☒

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☒ No ☐
 Exhibit B⁷ Yes ☒ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)



Peter W. Smith

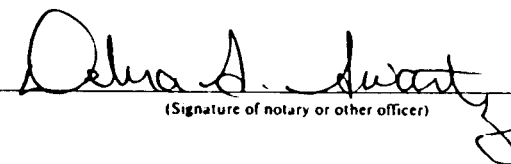
Interim Assistant Director, Sales

Subscribed and sworn to before me at

New York, New York

this 11th day of August, 1986

DEBRA S. SWARTZ
Notary Public, State of New York
No. 4816585
Qualified in Queens County
Commission Expires July 31, 1988



(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

JANUARY

- Jan. 9 Presentation and film shown to 11 travel agents of Inland Travel in Elmhurst, ILL by B. Beem. Literature disseminated.
- Jan. 10-12 Participated in the Brownell Tours Travel Show at Brownell Tours in Birmingham, Ala by B. Marsh, K. Bull, M. Adams. Approximately 8,005 consumer were in attendance. Literature disseminated.
- Jan. 17 Participated in the Southern regional ASTA Convention Trade Show at the Hyatt Regency Hotel in New Orleans, Lo. by B.Marsh, K. Bull. 700 travel agents attended. Literature disseminated.
- Jan. 17 Presentation and film shown to 17 students of the Garber Travel School at the school in Brookline, MA by K. DeSousa. Literature disseminated.
- Jan. 20 Participated in the Bermuda Collection presentation to 50 travel agents at the River Club in New York by W. Tucker. Literature disseminated.
- Jan. 21 Participated in the Bermuda Collection presentation to 50 travel agents at the Indian Harbor Yacht Club in Greenwich, CT by A. Lugo. Literature disseminated.
- Jan. 22 Participated in the Bermuda Collection presentation to 125 agents at the City Hall in Hartford, CT by L. Williams. Literature disseminated.
- Jan. 23 Participated in the Bermuda Collection presentation to 70 agents at the Wellesley Country Club in Wellesley, MA by K. DeSousa. Literature disseminated.
- Jan. 27 Presentation and film shown to 50 consumer at a "Bermuda Night" at ARC Travel in Arlington, MA by L. Williams. Literature disseminated.
- Jan. 28 Presentation and film shown to 10 agents of GoGo Tours in Boston, MA by L. Williams and K. DeSousa. Literature disseminated.
- Jan. 28 Participated in a "Bermuda Night" at Uniglobe the Travel Store in Nashua, NH by L. Williams. Literature disseminated.
- Jan. 29 Presentation and film shown to 15 agents of GoGo Tours in Boston, MA by L. Williams and K. DeSousa. Literature disseminated.
- Jan. 29 Participated in the Grotto Bay Hotel presentation to 50 travel agents at the Bostonian Hotel in Boston, MA by L. Williams, K.DeSousa, J. Pitt. Literature disseminated.

Jan. 31 Presentation and slides shown to 12 sales and reservation staff of Friendly Holidays at their offices in Queens, NY by W. Tucker, A. Lugo. Literature disseminated.

FEBRUARY

Feb. 2-7 Presentation and film shown to 107 consumer at the "Bermuda Night" at Inland Travel in Downers Grove, ILL by B.Beem. Literature disseminated.

Feb. 3-6 Bermuda Briefing USA '86 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Feb. 3 - Hyatt Regency Atlanta, Atlanta, GA - 255 attended.

Feb. 4 - Toronto Hilton Harbour Castle Hotel, Toronto, CDA - 167 attended.

Feb. 5 - Boston Marriott Copley Place, Boston, MA - 454 attended.

Feb. 6 - The Parkview Hilton Hotel, Hartford, CT - 308 attended.

Also in attendance: The Hon. J.I. Pearman, Minister of Tourism; P. Smith, R.Eve, L. Williams, B. Marsh. Literature disseminated.

Feb. 6 Participated in a seminar to 6 travel agents of Sun Coast Travel in Naples, Fla by B.Marsh. Literature disseminated.

Feb. 6-9 Participated in a consumer show at Haynes Mall in Winston-Salem, NC by D.Adams. Approx. 60,000 consumer attended. Literature disseminated.

Feb. 15 Participated in a consumer show at Berry College in Rome, GA by D. Adams and M. Adams. Approx. 3,700 people attended. Literature disseminated.

Feb. 16-17 Participated in the Great Bridal Expo at the Loews Glenpointe Hotel in Teaneck, NJ by L. Borgaro, M. Outerbridge, L.Woolridge. 700 brides attended. Literature disseminated.

Feb. 18 Presentation to the Marketing Communications of Rochester group at Van Alphen Travel in Rochester, NY by P. Frith. 40 members attended. Literature disseminated.

Feb. 19 Participated in the AAA Travel seminar at the Lehigh Valley Club in Allentown, PA by A. Lugo, L. Woolridge. 40 members of the Chamber of Commerce attended. Literature disseminated.

Feb. 19 Participated in Grotto Bay seminar at Stouffer Hotel, Washington, DC by W. Tucker and M. Outerbridge. 25 travel agents attended. Literature disseminated.

Feb. 20 Participated in the NYSE "We Love New York Day" Trade Show, at the New York Hilton, New York, NY by Peter Frith. 823 people attended. Literature disseminated.

Feb. 20 Participated in Trade Show at T.A.C. Convention Centre, Charlotte, North Carolina by Karen Bull. 250 Travel Agents attended. Literature disseminated.

Feb. 22-23 Participated in Great Bridal Expo at Sheraton Hotel, Rye, NY by A. Lugo. 600 consumers attended. Literature disseminated.

Feb. 23 Participated in AAA Travel Show at Penn Harris Motor Inn, Harrisburg, PA by M. Outerbridge. Approximately 5,400 consumers attended. Literature disseminated.

Feb. 24 Participated in B.A. Trade Show at Pier 66, Ft. Lauderdale, Florida by Karen Bull. 60 Travel Agents attended. Literature disseminated.

Feb. 25 Participated in a seminar at the Hilton Hotel in Melbourne, Fla. by K. Bull. 50 travel agents attended. Literature disseminated.

Feb. 25 Participated in a "Bermuda Night", given by Colpitts Travel at the St. Lawrence Church Hall, Chestnut Hill, MA by K. DeSousa. "Our Bermuda" film was shown to 140 consumers. Literature disseminated.

Feb. 26 Participated in seminar at Holiday Inn, Sarasota, Fla. by K. Bull. 50 travel agents attended. Literature disseminated.

Feb. 26 Participated in "Bermuda Night", in conjunction with Beckham Travel at Nick's Place, Canton, PA by L. Williams and K. DeSousa. "Our Bermuda" film was shown to 140 consumers. Literature disseminated.

Feb. 26 Participated in Grotto Bay seminar at Long Island Marriott, Uniondale, New York by A. Lugo. 32 travel agents attended. Literature disseminated.

Feb. 26 Participated in Grotto Bay seminar at Marchpiere Rest., Melville, New York by A. Lugo. 29 travel agents attended. Literature disseminated.

Feb. 26 Participated in "Bermuda Night", in conjunction with Beckham Travel at Nick's Place, Canton, PA by Lionel Williams and Kim DeSousa. "Our Bermuda" film show, literature disseminated to 140 consumers.

Feb. 27 Participated in seminar at Ritz Carlton, Naples, Florida by Karen Bull. 86 Travel Agents attended. Literature disseminated.

Feb. 27 Participated in Grotto Bay seminar at Holiday Inn, Riverhead, NY by A. Lugo. 30 Travel Agents attended. Literature disseminated.

Feb. 27 Participated in seminar at Ritz Carlton, Naples, Fla. by K. Bull. 86 travel agents attended. Literature disseminated.

Feb. 27 Participated in Grotto Bay seminar at Holiday Inn, Riverhead, New York by A. Lugo. 30 travel agents attended. Literature disseminated.

Feb. 28 Participated in Grotto Bay seminar at Grand Hyatt, New York by A. Lugo. 31 travel agents attended. Literature disseminated.

Feb. 28 Participated in Grotto Bay seminar at Grand Hyatt, NY by A. Lugo. 31 Travel Agents attended. Literature disseminated.

MARCH

Mar. 3-7 Bermuda Briefing USA '86 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Mar. 3 - Bonaventure Hotel, Ft. Lauderdale, Fla - 162 attended.

Mar. 4 - Hyatt Orlando Hotel, Orlando, Fla - 123 attended.

Mar. 5 - The Lincoln Hotel, Tampa, Fla - 224 attended.

Mar. 6 - The Adolphus Hotel, Dallas, TX - 131 attended.

Mar. 7 - The Westin Oaks Hotel, Houston, TX - 152 attended.

Also in attendance: The Hon. J. I. Pearman, Minister of Tourism; B. Marsh, P. Smith, R. Cassidy, C. Moyer. Literature disseminated.

Mar. 5 Participated in Don Holland Trade Show at Marriott Marquis, Atlanta, Georgia by C. Flores. 500 Travel Agents attended. Literature disseminated.

Mar. 5 Participated in the Don Holland Trade Show at the Marriott Marquis, Atlanta, Ga. by C. Flores. 500 travel agents attended. Literature disseminated.

Mar. 8 Participated in a seminar at the Sheraton Hotel in Roswell, GA by D. Adams. 150 members of the Roswell Christian Women's Club attended. Literature disseminated.

Mar. 10-14 Bermuda Briefing USA '86 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Mar. 10 - Westchester Marriott Hotel, Tarrytown, NY - 223 attended.

Mar. 10 - Crystal Gateway Marriott, Arlington, VA - 159 attended.

Mar. 11 - Dunfey City Line Hotel, Philadelphia, PA - 139 attended.

Mar. 11 - Sheraton Inner Harbour Hotel, Baltimore, MD - 142 attended.

Mar. 12 - Newark Airport Marriott, Newark, NJ - 353 attended.

Mar. 13 - Hyatt Regency Chicago, Chicago, ILL - 199 attended.

Mar. 13 - Hyatt Cherry Hill, Cherry Hill, NJ - 178 attended.

Mar. 14 - Hyatt Regency Dearborn, Detroit, MI - 161 attended.

Mar. 14 - Long Island Marriott, Uniondale, NY - 198 attended.

Also in attendance: The Hon. J.I. Pearman, Minister of Tourism; P. Smith, W. Tucker, A. Lugo, M. Outerbridge, L. Woolridge, R. Cassidy, J. Welch. Literature disseminated.

Mar. 18 Participated in a breakfast seminar at Radisson Hotel Broadway & Vine, Lexington, Kentucky by J. Welch. 40 travel agents attended. Slides were shown and literature disseminated.

Mar. 18 Presentation and film shown to 93 travel agents at the Omni Netherland Hotel in Cincinnati, OH by J. Welch. Literature disseminated.

Mar. 19 Participated in a breakfast seminar at the Stouffer Dayton Hotel in Dayton, Ohio by J. Welch. 35 travel agents attended. Slides were shown and literature disseminated.

Mar. 19 Presentation and slides shown to 35 travel agents at a breakfast seminar at the Stouffer Dayton Hotel in Dayton, OH by J. Welch. Literature disseminated.

Mar. 19 Presentation and slides shown to 90 travel agents at a seminar at the Columbus Hyatt Hotel in Columbus, OH by J. Welch. Literature disseminated.

Mar. 20 Participated in the AAA Travel/Eastern Airlines seminar at Yorktowne Hotel in York, PA by W. Tucker, M. Outerbridge. 23 travel agents attended. Literature disseminated.

Mar. 21-22 Participated in Greater New York Underwater Exposition at Westchester Marriott, White Plains, New York by W. Tucker. 800 consumers attended. Literature disseminated.

Mar. 22-26 Participated in LIMRA at Queen Elizabeth Hotel, Montreal, Canada by P. O'Riordan. 400 meeting planners attended. Literature disseminated.

Mar. 22 Presentation Radio/TV Promotion Uniglobe Travel/American Airlines at Garden State Park, South Jersey by W. Tucker. Approximately 12,000 consumers attended. Literature disseminated.

Mar. 23 Participated in Your Peninsula Travel show at Patrick Henry Airport, Newport News, VA by M. Outerbridge. 7,000 consumers attended. Literature disseminated.

Mar. 24 Participated in National Trade Show at Holiday Inn Greetree, Pittsburg, PA by L. Woolridge. 104 Travel Agents attended. Literature disseminated.

Mar. 25 Participated in National Trade Show at Sheraton Hotel, Harrisburg, PA by M. Outerbridge. 109 Travel Agents attended. Literature disseminated.

Mar. 25 Participated in Association of Westchester Travel Agents Trade Show at Holiday Inn, White Plains, NY by A. Lugo. 800 Travel Agents attended. Literature disseminated.

Mar. 25 Participated in Breakfast Seminar at Hilton Inn, Lansing, MI. by J. Welch. Showed film to 33 agents and disseminated literature.

Mar. 25 Participated in a seminar at the Marriott Inn, Grand Rapids, MI by J. Welch. Slides were shown to 90 travel agents and brochures disseminated.

Mar. 26 Participated in breakfast seminar at Kalamazoo Hilton Inn, Kalamazoo, MI by J. Welch. 35 travel agents attended and were shown our film "Our Bermuda". Brochures disseminated.

Mar. 26 Participated in National Trade Show at Holiday Inn, Fort Washington, PA by L. Woolridge. 115 travel agents attended. Literature disseminated.

Mar. 27 Participated in National Trade Show at Holiday Inn, Allentown, PA by L. Woolridge. 97 travel agents attended. Literature disseminated.

APRIL

Apr. 2 Participated in seminar at the Sheraton Hotel, Scranton, PA by L. Woolridge. 50 travel agents attended. Literature disseminated.

Apr. 3 Participated in seminar at Sheraton, Wilkes-Barres, PA by L. Woolridge. 58 travel agents attended. Literature disseminated.

Apr. 3-4 Participated in Adventures Unlimited Travel Show at Richmond Marriott, Richmond, VA by M. Outerbridge. Approximately 1,000 consumers attended. Literature disseminated.

Apr. 6-9 Participated in LIMRA at Colony Square Hotel, Atlanta, Georgia by P. O'Riordan. 300 meeting planners attended. Literature disseminated.

Apr. 7 Participated in seminar at the Trave School, Passaic, NJ by L. Woolridge. 7 travel students attended. Literature disseminated.

Apr. 7-10 Participated in Don Holland Trade Show/Minneapolis Star Tribune at Radisson Hotel, St. Paul, MN by J. Welch. 180 Agents attended and brochures disseminated.

Apr. 7-11 California Briefing '86 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Apr. 7 - Four Seasons Cliff Hotel, San Francisco, CA - 125 attended.

Apr. 8 - U.S. Grand Hotel, San Diego, CA - 135 attended.

Apr. 9 - Sheraton Premier, Beverly Hills, CA - 115 attended.

Apr. 10 - Beverly Wilshire Hotel, Beverly Hills, Ca - 130 attended.

Apr. 11 - Hotel Meridian, Newport Beach, CA - 130 attended.

Also in attendance: J. Irving Pearman, Minister of Tourism; P. Smith, C. Moyer, W. Tucker, L. Williams. Literature disseminated.

Apr. 8 Participated in Don Holland Trade Show at Radisson Hotel, Minneapolis, MN by J. Welch. 200 Agents attended and brochures disseminated.

Apr. 8 Participated in seminar at Holiday Inn, Virginia Beach, VA by M. Outerbridge. 150 travel agents attended. Literature disseminated.

Apr. 8 Presentation at Huntington Rotary Club at Harbour Inn, Huntington, NY by A. Lugo. 40 Rotary Club Members attended. Literature disseminated.

Apr. 9 Participated in American Express Travel seminar at Fort Lee Recreation Center, Fort Lee, NJ by L. Bargar. 22 consumers attended. Literature disseminated.

Apr. 9 Participated in Don Holland Trade Show, at Red Carpet Hotel, 4747 S. Howell Avenue, Milwaukee, WI by J. Welch. 120 agents attended and brochures disseminated.

Apr. 9 Participated in seminar at Magnolia Rest., Ormond Beach, Florida by Dianna Adams. 50 consumers attended. Literature disseminated.

Apr. 10 Participated in seminar at Yorktowne Hotel, York, PA by M. Outerbridge. 44 travel agents attended. Literature disseminated.

Apr. 11-13 Participated in C.I. Travel Show at Pavillion Convention Center, Virginia Beach, VA by M. Outerbridge. Approximately 1,200 consumers attended. Literature disseminated.

Apr. 16 Presentation in Agents seminar and Trade Show, Embassy Suites, Cambridge, MA by L. Williams. 120 agents in attendance, "Our Bermuda" film shown and slides presented. Literature disseminated.

Apr. 16 Participated in Capital City Club seminar in Atlanta, Georgia by Karen Bull. 35 ladies attended. Literature disseminated.

Apr. 16 Participated in Don Holland Trade Show at Adams Mark Hotelin, St. Louis, MO by J. Welch. 200 Travel Agents attended and brochures disseminated.

Apr. 17 Presentation in Agents seminar and Trade Show, Embassy Suites, Cambridge, MA by L. Williams. 120 agents in attendance, "Our Bermuda" film shown and slides presented. Literature disseminated.

Apr. 19 Participated in Bridal Show at Bloomingdale's Department Store, Fresh Meadows, NY by A. Lugo. 100 consumers attended. Literature disseminated.

Apr. 22 Presentation in Agents seminar and Trade Show, Dunfey Hyannis Hotel, Hyannis, MA by L. Williams. 58 agents in attendance. "Our Bermuda" film shown, slides presented. Literature disseminated.

Apr. 22 Participated in seminar at the Orlando Entertainment Center in Orlando, Florida by K. Bull, B. Marsh. 60 travel agents attended. Literature disseminated.

Apr. 23 Participated in Eastern Airlines Trade Show at The Expo Mart, Pittsburg, PA by L. Woolridge. 900 travel agents attended. Literature disseminated.

Apr. 23 Participated in seminar at the Holiday Inn, Richmond, VA by M. Outerbridge. 143 travel agents attended. Literature disseminated.

Apr. 23 Participated in seminar at Certified Tours in Ft. Lauderdale, Florida by B. Marsh and K. Bull. 150 reservation agents attended. Literature disseminated.

Apr. 24-27 Participated in Golf Tournament/Trade Show/Coffee Breaks at the ASTA Eastern Regional Conference, Williamsburg Lodge, Williamsburg, VA by W. Tucker, A. Lugo, L. Woolridge and M. Outerbridge. 500 travel agents attended. Literature disseminated.

Apr. 24 Participated in seminar at the Orlando Entertainment Center in Winter Park, Florida by K. Bull. 60 travel agents attended. Literature disseminated.

Apr. 24 Participated in seminar at Orlando Entertainment Center, Orlando, Fla. by B. Marsh, 65 travel agents attended. Literature disseminated.

Apr. 28 Participated in seminar at Radisson Inn, Donwoody, Georgia by D. Adams. 22 Dunwoody Lions Club members attended. Literature disseminated.

Apr. 28 Presentation at breakfast seminar at Sheraton Westgate Hotel, Toledo, OH by J. Welch. 45 agents attended and brochures disseminated.

Apr. 29 Presentation at breakfast seminar at Marriott Inn, W. Cleveland, OH by J. Welch. 35 travel agents attended. Literature disseminated.

Apr. 29 Presentation at evening seminar at the Cleveland Marriott Hotel, Cleveland, OH by J. Welch. 90 travel agents attended and brochures were disseminated.

Apr. 29 Participated in Martin Empire Tours seminar at Luv 2 Travel, Lake Success, NY by A. Lugo. 25 travel agents attended. Literature disseminated.

- Apr. 29 Participated in Interaction/86' Trade Show at Rye Hilton, Rye, NY by P. Frith. 823 meeting planners attended. Literature disseminated.
- Apr. 30 Participated in Dialogue/One on One Trade Show at Sheraton Hotel, Washington, DC by P. Frith. 32 meeting planners attended. Literature disseminated.

MAY

- May 1 Participated in seminar at Mary Miller Travel, Brunswick, Georgia by D. Adams. 11 travel agents attended. Literature disseminated.
- May 2-3 Participated in Belair Travel Show at Market Place, Bowie, MD by M. Outerbridge. 1,000 consumers attended. Literature disseminated.
- May 5-8 Participated in MITE Trade Show at Jacob Javits Convention Centre, NY by P. Frith. 1,400 people attended. Literature disseminated.
- May 12 Participated in Windows Of The World Travel Cruise Night at Olympic Diner, Deer Park, NY by A. Lugo. 80 consumers attended. Literature disseminated.
- May 13 Presentation in Mamaroneck Lion's Club at Rye Golf Club, Rye, NY by A. Lugo. 20 Club Members attended. Literature disseminated.
- May 13 Participated in seminar at Woodcliff Lake Hilton, Woodcliff Lake, NJ by L. Woolridge. 35 travel agents attended. Literature disseminated.
- May 14 Participated in seminar at Maggie's Dockside Restaurant, Butler, NJ by L. Woolridge. 34 travel agents attended. Literature disseminated.
- May 16-18 Presentation in Training Fest/Coffee Breaks ASTA at Registry Resort, Scottsdale, AZ by A. Lugo. 402 Travel Agents attended. Literature disseminated.
- ASTA Training Fest, Scottsdale, Arizona by J. Welch. Hosted the coffee breaks for 400 agents. Literature disseminated.
- May 16 Participated in Trade Show at Holiday Inn, Orlando, Florida by D. Adams. 400 Travel Agents attended. Literature disseminated.
- May 20-21 Participated in Interaction/86' Trade Show at Hyatt Regency, Chicago, IL by P. Frith. 36 meeting planners attended. Literature disseminated.

May 21 Participated in seminar at Travel Team Inc., Atlanta, Georgia by D. Adams. 17 travel agents attended. Literature disseminated.

May 22 Participated in Bartlett Travel seminar at Bartlett Travel Philadelphia, PA by M. Outerbridge. 12 travel agents attended. Literature disseminated.

May 29 Participated in seminar at Valdosta Mall, South Georgia Travel, Valdosta, Georgia by D. Adams, 11 travel agents attended. Literature disseminated.

May 30 Participated in Travel Chalet seminar at Travel Chalet, Minealo, NY by A. Lugo. 5 travel agents attended. Literature disseminated.

JUNE

Jun. 10 Participated in seminar at Howard Johnson's Hotel, Hagerstown, MD by M. Outerbridge. 32 travel agents attended. Literature disseminated.

Jun. 12 Participated in Travel Committee seminar at Travel Committee, Owing Mills, MD by M. Outerbridge. 28 travel agents attended. Literature disseminated.

Jun. 12 Participated in seminar at Franklyn Travel, Cartersville, Georgia by D. Adams. 8 travel agents attended. Literature disseminated.

Jun. 13 Participated in seminar at Dalton Travel Agency, Dalton, Georgia by D. Adams. 21 travel agents attended. Literature disseminated.

Jun. 14 Participated in seminar at Shyer & Tryer Travel, Ft. Oglethorpe, Georgia by D. Adams. 6 travel agents attended. Literature disseminated.

Jun. 17 Participated in seminar at Holiday Inn, Bethesda, MD by M. Outerbridge. 55 travel agents attended. Literature disseminated.

Jun. 18 Participated in seminar at West Georgia Travel, Carrollton, Georgia by D. Adams. 22 travel agents attended. Literature disseminated.

Jun. 19 Participated in MPI Trade Show at Waverly Hotel, Atlanta, Georgia by B. Marsh and K. Bull. 100 meeting planners attended. Literature disseminated.

Jun. 24 Presentation at Bermuda Night MPP at Salisbury on the Green, E. Meadow, NY by A. Lugo. 100 travel agents attended. Literature disseminated.

Jun. 26 Participated in seminar at Uniglobe Preferred Travel,
Rome, Georgia by D. Adams. 6 travel agents attended.
Literature disseminated.

Jun. 30 Participated in KPT Travel seminar at KPT Travel
Hicksville, NY by A. Lugo. 30 travel agents attended.
Literature disseminated.

January - June 1672 sales calls on travel agencies throughout the
U.S. by all offices.

SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1986

\$ 307,070.24

FUNDS RECEIVED FROM BERMUDA (OPERATIONS,
TRAVEL, RENT, ADVERTISEMENTS, CLERICAL)

\$1,373,509.00

\$1,680,579.24

EXPENDITURES

OPERATIONS \$752,643.57

CLERICAL \$248,416.22

TRAVEL \$ 25,243.32

RENT \$ 59,548.40

\$1,085,851.51

BALANCE ON HAND AS OF JUNE 30, 1986

\$ 594,727.73

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CRIMINAL DIVISION

SCHEDULE "B"

PAGE #2

NEW YORK OFFICE

LOCAL TRANSPORTATION	\$ 2,579.38
TELEPHONE/TELEXES	\$ 47,708.70
POSTAGE	\$ 78,308.75
TRAVEL LITERATURE PRINTING	\$ 12,507.40
TRAVEL LITERATURE DISTRIBUTION	\$ 60,005.40
ADVERTISING TELEPHONE DIRECTORY	\$ 1,356.00
CUSTOMS CLEARANCE	\$ 9,284.90
MESSENGER SERVICE	\$ 1,609.25
OFFICE EQUIPMENT RENTALS	\$ 968.20
MAINTENANCE/SERVICE	\$ 1,404.36
OFFICE INSURANCE	\$ 63.00
ELECTRICITY	\$ 0.00
STATIONERY/SUPPLIES	\$ 24,634.68
PROMOTION OF SALES ENTERTAINMENT	\$ 27,272.75
TRAVEL ORGANIZATIONS	\$ 345.00
SPECIAL SALES PROMOTIONS	\$ 27,009.68
GIFTS/TIPS	\$ 0.00

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1986

\$137,712.55

FUNDS RECEIVED FROM BERMUDA (OPERATIONS,
TRAVEL, RENT, ADVERTISEMENTS, CLERICAL)

\$132,475.00

EXPENDITURES

\$270,187.55

OPERATIONS

\$ 87,762.56

CLERICAL

\$ 59,685.44

TRAVEL

\$ 33,085.32

RENT

\$ 8,734.26

\$189,267.58

BALANCE ON HAND AS OF JUNE 30, 1986

\$ 80,919.97

SCHEDULE "B"

PAGE #2

ATLANTA OFFICE

LOCAL TRANSPORTATION	\$ 5,106.80
TELEPHONE/TELEXES	\$ 11,505.75
POSTAGE	\$ 5,940.45
TRAVEL LITERATURE PRINTING	\$ 2,495.98
TRAVEL LITERATURE DISTRIBUTION	\$ 10,970.04
ADVERTISING TELEPHONE DIRECTORY	\$ 1,072.39
CUSTOMS CLEARANCE	\$ 151.38
MESSENGER SERVICE	\$ 122.27
OFFICE EQUIPMENT RENTALS	\$ 1,170.27
MAINTENANCE/SERVICE	\$ 1,361.72
OFFICE INSURANCE	\$ 70.00
ELECTRICITY	\$ 0.00
STATIONERY/SUPPLIES	\$ 3,801.52
PROMOTION OF SALES ENTERTAINMENT	\$ 6,666.38
TRAVEL ORGANIZATIONS	\$ 5,616.43
SPECIAL SALES PROMOTIONS	\$ 19,853.12
GIFTS/TIPS	\$ 214.53

SCHEDULE "A"

PAGE #1

CHICAGO OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1986

\$ 32,620.95

FUNDS RECEIVED FROM BERMUDA (OPERATIONS,
TRAVEL, RENT, ADVERTISEMENTS, CLERICAL)

\$ 158,275.00

\$ 190,895.95

EXPENDITURES

OPERATIONS \$ 48,107.19

CLERICAL \$ 31,305.29

TRAVEL \$ 9,336.23

RENT \$ 7,249.10

\$ 95,977.81

BALANCE ON HAND AS OF JUNE 30, 1986

\$ 94,898.14

SCHEDULE "B"

CHICAGO OFFICE

LOCAL TRANSPORTATION	\$ 3,150.73
TELEPHONE/TELEXES	\$ 4,168.36
POSTAGE	\$ 1,017.00
TRAVEL LITERATURE PRINTING	\$ 1,034.73
TRAVEL LITERATURE DISTRIBUTION	\$ 2,300.00
ADVERTISING TELEPHONE DIRECTORY	\$ 0.00
CUSTOMS CLEARANCE	\$ 203.84
MESSENGER SERVICE	\$ 105.30
OFFICE EQUIPMENT RENTALS	\$ 127.25
MAINTENANCE/SERVICE	\$ 486.13
OFFICE INSURANCE	\$ 0.00
ELECTRICITY	\$ 231.25
STATIONERY/SUPPLIES	\$ 1,124.68
PROMOTION OF SALES ENTERTAINMENT	\$ 7,618.64
TRAVEL ORGANIZATIONS	\$ 1,479.77
SPECIAL SALES PROMOTIONS	\$ 1,045.20
GIFTS/TIPS	\$ 0.00

SCHEDULE "A"

BOSTON OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1986	\$ 98,545.79
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FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, CLERICAL)	\$ 161,800.00
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	<u>\$ 260,345.79</u>
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EXPENDITURES

OPERATIONS	\$ 71,952.28
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CLERICAL	\$ 46,550.90
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TRAVEL	\$ 13,863.78
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RENT	\$ 15,132.93
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	\$ 147,499.89
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BALANCE ON HAND AS OF JUNE 30, 1986	\$ 112,845.90
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SCHEDULE "B"

PAGE #2

BOSTON OFFICE

LOCAL TRANSPORTATION	\$	426.00
TELEPHONE/TELEXES	\$	5,496.45
POSTAGE	\$	8,854.50
TRAVEL LITERATURE PRINTING	\$	599.93
TRAVEL LITERATURE DISTRIBUTION	\$	(193.19)
ADVERTISING TELEPHONE DIRECTORY	\$	240.00
CUSTOMS CLEARANCE	\$	125.00
MESSENGER SERVICE	\$	72.75
OFFICE EQUIPMENT RENTALS	\$	849.29
MAINTENANCE/SERVICE	\$	586.00
OFFICE INSURANCE	\$	634.35
ELECTRICITY	\$	479.03
STATIONERY/SUPPLIES	\$	1,087.93
PROMOTION OF SALES ENTERTAINMENT	\$	581.12
TRAVEL ORGANIZATIONS	\$	266.00
SPECIAL SALES PROMOTIONS	\$	13,792.26
GIFTS/TIPS	\$	0.00

PUBLICATIONS DISTRIBUTED BY THE BERMUDA DEPARTMENT OF TOURISM

JANUARY 1 - JUNE 30, 1986

PUBLICATIONS:

PREPARED AND PRINTED BY:

57,995	Sportsman's Guide to Bermuda	Donihe Graphics, TN
171,050	Where to Stay in Bermuda	York Litho Ltd., CDA
34,600	Travel Tips	Island Press, Bermuda
64,375	Bride's Honeymoon Brochure	Conde Nast, NY
28,800	Couldn't You Use a Little BDA	Island Press, Bermuda
92,565	Bermuda Golfer's Guide	Donihe Graphics, TN
13,800	Fall/Winter Rate Sheets	Island Press, Bermuda
320,515	Spring/Summer Rate Sheets	Island Press, Bermuda
2,680	Bermuda. The Business Resort...	Sterling Regal, NY
956	1985 Bermuda Blue Books	Bermuda Press, Bermuda
349,500	Handy Reference Map	Bermuda Press, Bermuda
500	Bermuda Festival Folders	Island Press, Bermuda
16,350	Rendezvous Season Brochures	Donihe Graphics, TN
5,000	Bermuda College Weeks Folders	Bermuda Press, Bermuda
50	Bermuda College Weeks Posters	Bermuda Press, Bermuda
38,100	Stuffers: 600 Miles at Sea	Island Press, Bermuda
56,500	Stuffers: Any Time of Year	Island Press, Bermuda
7,000	Bermuda Representative Sheets	Sims Brecher Service, NY
176,500	Immigration Notice Flyers	Metro Selinger Ind., NY
66,275	Bermuda Sand Bags	Kinney Associates, NJ
800	Large Map Posters	Allan O'Keefe Group, CT
750	Port Royal Golf Posters	Allan O'Keefe Group, CT
1,000	Bermuda Stamp Posters	Allan O'Keefe Group, CT
1,300	St. George's Posters	Allan O'Keefe Group, CT
300	Small Beach Posters	Continental Litho, OH
1,900	Large Carriage Posters	Continental Litho, OH
800	Large Tennis Posters	Continental Litho, OH
41,500	Golf Shells	Island Press, Bermuda
4,000	Year Round Shells	Island Press, Bermuda
21,300	Summer Shells	Island Press, Bermuda
52,250	St. Peter's Church Shells	Island Press, Bermuda
128,200	Bermuda Letterheads	Sims Brecher Service, NY
3,000	Luggage Tags	Custom Craft, Inc., NY
8,400	Bermuda Plastic Bags	PAK 2000, NH
15,000	Bermuda Napkins	Bermuda Press, Bermuda
457	Bermuda Window Displays	Allan O'Keefe Group, CT
235,475	Bermuda Is You Brochures	LaSalle Industries, NY
51,500	Small Cottage & Guest Houses Bro.	Pictorial Offset Corp, NJ
55,915	Bermuda Now Brochures	LaSalle Industries, NY
19,200	Video Cassette Mailers	LaSalle Industries, NY
72,500	It's Finally Time for a Vacation	LaSalle Industries, NY

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WASHINGTON, D.C. 20530

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NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No XX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XX or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

P. Smith

Signature

August 11, 1986

Date

Peter W. Smith

Please type or print name of signatory on the line above

Interim Assistant Director, Sales
Title